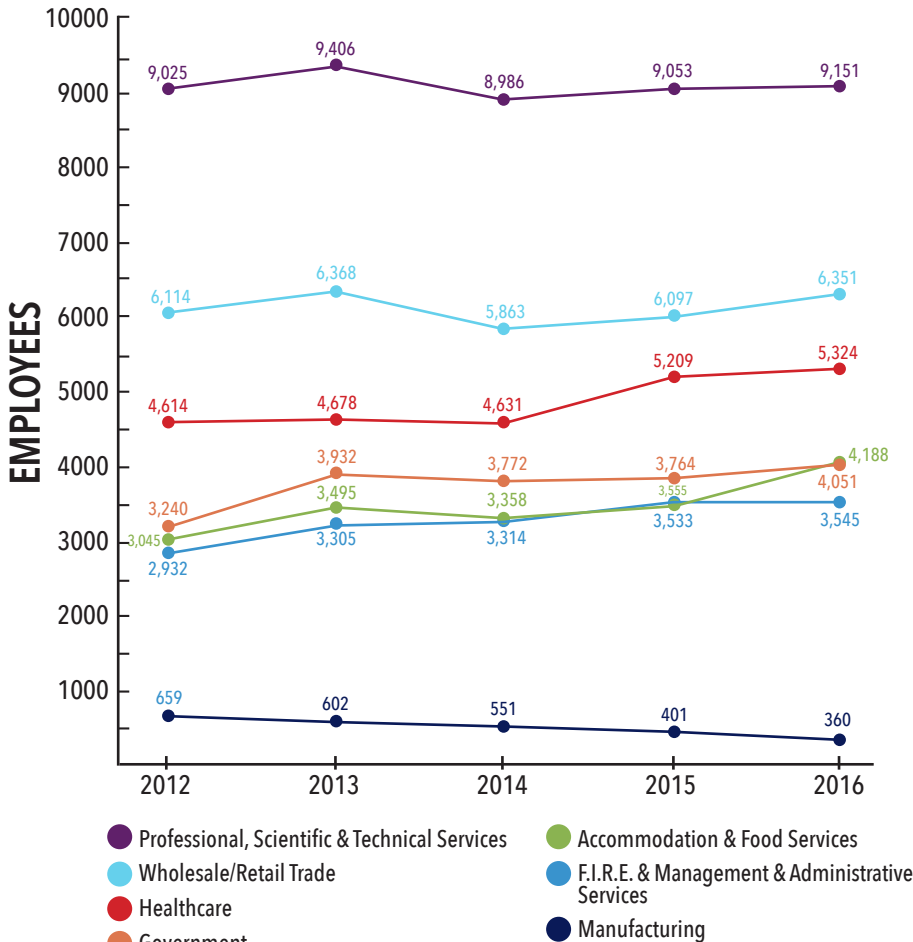


FOLSOM EMPLOYMENT BY INDUSTRY SECTOR

2012 - 2016 (Quarter 2 Data)



Source: EDD-LMID, Quarterly Census of Employment and Wages, City of Folsom, 2012-2016, Quarter 2 only

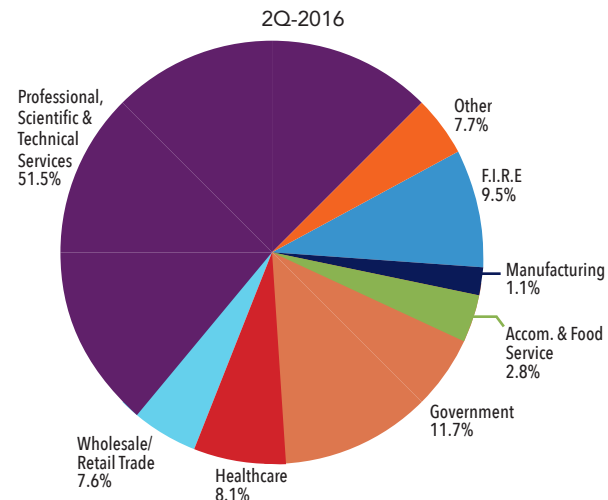
FOURTH QUARTER HIGHLIGHTS

As December employment numbers are released, it is interesting to note that while California and the Sacramento Region posted job losses and a tick up in respective unemployment rates, Folsom continues to hold strong on employment and posts the lowest unemployment rate in the region - a very healthy 3.2% - followed by Elk Grove at 3.8%, Roseville at 3.8%, Rocklin at 4.1%, Davis at 4.5%, and Rancho Cordova at 5.5%.

AT A GLANCE:

- ▶ More than 50% of all annual wages in Folsom are generated by employment in the Professional, Scientific, and Technical Services Sector
- ▶ While employment in the Professional, Scientific, and Technical Services Sector has remained largely unchanged in the last five years, wages increased by approximately 10% - or \$33 million
- ▶ Employment in the Wholesale and Retail Trade Sector has recovered from Great Recession losses and shown strong growth over last three years
- ▶ Healthcare Sector experienced steady growth over 5-year period, increasing employment by nearly 20% and total wages by 40%
- ▶ Accommodation and Food Service Sector has seen largest increase in employment between 2012 and 2016 - as evidenced by all the new restaurant and hotel options in Folsom
- ▶ Manufacturing is only sector that saw declines in both the number of establishments and employment over the 5-year period

WAGES BY INDUSTRY SECTOR



Source: EDD-LMID, Quarterly Census of Employment and Wages, City of Folsom